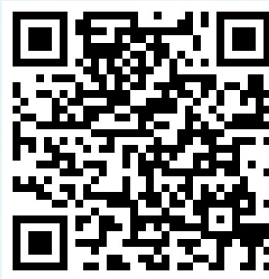




SUTEJ NETWORKS



Enterprise Support for Networking & Communication Infrastructure & Annual Maintenance Contract (AMC) Services & Video Conferencing Equipments Multi-OEM | EOL/EOS Expertise | Cost-Optimized Lifecycle Management

Dear All

Greetings of the day!

SUTEJ NETWORKS is a specialized provider of networking and communication infrastructure solutions, delivering end-to-end value across the technology lifecycle. We enable enterprises, government organizations, and system integrators to build, operate, and scale resilient networks through a unified model encompassing Sales, Services & Support, and Network Equipment Rental for both current-generation and EOL/EOS platforms.

Our Core Offerings

1. Network Equipment Sales

We deliver enterprise-grade networking solutions through a consultative, outcome-driven sales approach.

- Multi-OEM sourcing: Cisco, Juniper, HPE/Aruba, Extreme, Polycom, and more
- Routers, switches, firewalls, wireless, and collaboration solutions
- Support for both current-generation and EOL/EOS platforms
- Cost-optimized procurement with rapid fulfillment
- Pre-sales technical advisory and solution alignment

2. Services & Support

Our Services & Support practice ensures operational continuity, optimized performance, and extended asset lifecycles.

- Annual Maintenance Contracts (AMC)
- Multi-OEM backend support with defined SLAs
- Remote and on-site troubleshooting
- Spares replacement and extended warranty services
- EOL/EOS infrastructure lifecycle management

We help organizations reduce dependency on OEM-bound support while maintaining enterprise-grade reliability.

3. Network Equipment Rental

Flexible rental solutions designed for agility, scalability, and cost efficiency.

- Short-term and long-term rental options
- Ideal for PoCs, migrations, DR, events, and temporary deployments
- Pre-tested enterprise equipment
- Fast deployment with flexible tenure models
- Reduced capital expenditure with upgrade and buyout options

The flowchart illustrates the repair process for a product. It begins with 'RECEIVE', followed by 'UNPACK' and 'KEY IN'. A decision point 'L-1 VI / CC' determines the next step: 'PASS' leads to 'L-1 PRE TEST', while 'FAIL' leads to 'CID Report to Customer' and then 'CUSTOMER REJECT'. From 'L-1 PRE TEST', a 'PASS' leads to 'ECN / ECO', and a 'FAIL' leads to 'L-1 ECN / ECO'. From 'L-1 ECN / ECO', a 'FAIL' leads to 'L-2 REPAIR', and a 'PASS' leads to 'ECN / ECO'. From 'L-2 REPAIR', a 'PASS' leads to 'ECN / ECO', and a 'FAIL' leads to 'L-3 / L4 REPAIR'. From 'L-3 / L4 REPAIR', a 'PASS' leads to 'ECN / ECO', and a 'FAIL' leads to 'SWAP / EXCHANGE'. From 'ECN / ECO', a 'PASS' leads to 'RINAL TEST', and a 'FAIL' leads to 'L-2 REPAIR'. From 'RINAL TEST', a 'PASS' leads to 'OBA TEST', and a 'FAIL' leads to 'RINAL VI / CC'. From 'RINAL VI / CC', a 'PASS' leads to 'PACK', and a 'FAIL' leads to 'Minor TOUCHUP'. From 'OBA TEST', a 'PASS' leads to 'PACK', and a 'FAIL' leads to 'L-2, L3/L4'. From 'L-2, L3/L4', a 'FAIL' leads to 'L-2 REPAIR', and a 'PASS' leads to 'L-3 / L4 REPAIR'. Finally, 'PACK' leads to 'SHIP' and then 'CLOSED'. 'SWAP / EXCHANGE' leads to 'BUFFER WARE HOUSE'.

Legend:

L1	LEVEL 1
L2	LEVEL 2
L3	LEVEL 3
L4	LEVEL 4
VI	VISUAL INSPECTION
CC	COSMETIC CHECK
ECN	ENGINEERING CHANGE NOTICE
ECO	ENGINEERING CHANGE ORDER
CID	CUSTOMER INDUCED DAMAGED
OBA	OUT OF BOX ASSURANCE

- Integrated Sales, Support, and Rental under one delivery model
- Proven expertise in multi-OEM and EOL/EOS environments
- Business-aligned SLAs with measurable outcomes
- Cost-efficient alternatives to traditional OEM support
- Trusted partner for government bodies, MSMEs, and enterprises

SUTEJ NETWORKS operates as a strategic infrastructure partner—not just a vendor. Our solutions are designed to ensure maximum uptime, financial efficiency, and future-ready scalability, enabling customers to move forward with confidence in a rapidly evolving network landscape.

We have established long-standing trust with organizations such as Govt Sector of Various States like Rajasthan, Gujarat, Haryana etc , ECIL, MSMEs, and multiple multinational enterprises by consistently ensuring high availability, rapid response times, and resilient infrastructure support.

For AMC proposals, commercial discussions, or any additional information, please feel free to contact us at your convenience.

Warm regards,



SUTEJ NETWORKS
Omkar Sharma
9818808726
07AXKPS7891Q1Z4

SUPPORTED NETWORK EQUIPMENT – SERIES MATRIX

SUTEJ NETWORKS provides **Sales, AMC, Break-Fix Support, Spares Replacement, and Rental Services** across **EOL, EOS, and Current Generation equipment** listed below not only to these but many more. Our multi-OEM capability enables customers to maintain heterogeneous environments with **single-point accountability and SLA-driven outcomes**.

CISCO SYSTEMS

Switches

- Catalyst 2960 / 2960G / 2960X / 2960XR
- Catalyst 3560 / 3560G / 3560X
- Catalyst 3750 / 3750G / 3750X
- Catalyst 3650 / 3850
- Catalyst 9200 / 9300 / 9400

Routers

- 1800 Series
- 1900 Series
- 2800 / 3800 Series
- ISR 2900 / 3900 Series
- ISR 4000 Series
- ASR 1000 Series
- 800 / 900 Series

Firewalls

- ASA 5505 / 5510 / 5520 / 5540 / 5550
- ASA 5506 / 5516 / 5525 / 5545 / 5555-X
- Firepower 1000 / 2100 / 4100 Series

Autonomous & Controller-Based APs

- Aironet 1130 / 1140 / 1240 / 1250 Series
- Aironet 1600 / 1700 Series
- Aironet 2600 / 2700 Series
- Aironet 2800 / 3800 Series
- Catalyst 9100 Series

Cisco Wireless Controllers

- WLC 2504 / 5508 / WiSM2
- WLC 8510 / 5520 / 8540
- Catalyst 9800 Series

HPE / ARUBA

Switches

- ProCurve 2510 / 2610 / 2810 Series
- ProCurve 2910 / 2920 Series
- Aruba 2530 / 2540 Series
- Aruba 2920 / 2930F / 2930M
- Aruba CX 6100 / 6200 / 6300 / 6400

Wireless

- Aruba AP-105 / AP-135 / AP-205
- Aruba AP-305 / AP-315 / AP-325
- Aruba AP-515 / AP-535 / AP-565

JUNIPER NETWORKS

Switches

- EX2200 / EX2300
- EX3300 / EX3400
- EX4300 / EX4400
- EX4550 / EX4600

Routers

- M Series
- J Series
- MX80 / MX104
- MX204 / MX240 / MX480

Firewalls

- SRX100 / SRX210 / SRX240
- SRX300 / SRX320 / SRX340 / SRX345
- SRX1500 / SRX4100 / SRX4200
- ISG Series

POLY (POLYCOM) – VC ENDPOINTS

HDX Series

- HDX 4000
- HDX 6000
- HDX 7000
- HDX 8000

Group Series

- Group 300
- Group 500
- Group 700

Poly

- Poly G7500
- Poly Studio X30 / X50 / X70

EXTREME NETWORKS

- X450 / X460 / X480 Series
- X670 / X690 Series

DL-LINK

- DES / DGS Series (Managed Switches)
- DGS 1210 / 1510 / 3130 Series